

Top 10 Questions to ask when building your Top 40 VIP List

Ask yourself if you are in relationship with these people:

1. Who on this list is in your phone under contacts?
2. Who is a friend on FB?
3. Who are you connected with on Linked In?
4. Whose office or place of work have YOU been to?
5. Have you met their family or spouse?
6. Who has attended an event that YOU have hosted?
7. Who has been to your personal home?
8. Who have you given a personal gift to?
9. Who has given a gift to you?
10. Who has invited you to their home or an event they host?