

MONTE & VASI GRANDON

THE TOP PRODUCERS LEADING CHARLOTTE'S REAL ESTATE MARKET

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A FORCE IN CHARLOTTE REAL ESTATE

In the bustling high-end real estate market of Charlotte, North Carolina, Monte Grandon has distinguished himself as the premier REALTOR®, a testament to his extensive industry experience and commitment to excellence. His unparalleled knowledge of the high-end real estate market, coupled with a relentless drive to deliver exceptional service, has cemented his position as a leading figure at ERA Live Moore, boasting a #1 ranking that speaks to his esteemed reputation.

Monte's storied career is decorated with numerous industry accolades that reflect his mastery over the real estate domain. He has consistently earned the "Leaders' Circle of Success" Award for the past 11 years, which is recognized as the highest honor of achievement within ERA Real Estate on a national and international scale. This award underscores his status not only as a top producer but as a visionary in Charlotte's real estate market.

A LEGACY OF EXCELLENCE

His expertise and unwavering dedication have also placed him among America's Best Top Agents, a prestigious list where he is ranked in the top 1.5% out of more than 1.6 million licensed REALTORS® across the nation. This recognition is a nod to Monte's strategic finesse and his adeptness in handling complex transactions that come with the high-end market.

With a keen understanding of Charlotte's dynamic real estate landscape, Monte has secured a spot in the Charlotte Real Producers Top 100 Agent list, solidifying his influence and leadership in the market. His comprehensive approach to client service, market knowledge, and negotiation skills are the cornerstone of his success, setting him apart in a competitive industry.

The recognition continues with his consecutive title as one of the "Best Real Estate Agents" in North Carolina from 2019 to 2022, where he impressively ranks in the top quarter of 1% of all NC licensed agents. This remarkable feat is reflective of Monte's ability to consistently exceed client expectations and deliver results, particularly in the high-end sector.

THE GRANDON SIGNATURE SERVICE

Monte, alongside his skilled partner and wife, Vasi, provides a caliber of service that is rare in today's market. Clients seeking the finest



Monte and Vasi arriving at Bentley's in South Park for ERA Live Moore Real Estate's V.I.P. Cocktail Reception, honoring excellence in real estate performance.

homes in Charlotte look to Monte and Vasi for their exceptional client service, deep local market expertise, and sophisticated, yet approachable, demeanor. Together, they navigate the complexities of high-end real estate with a client-first philosophy that has become his signature.

"My commitment to my clients goes beyond the sale," Monte states. "It's about providing a comprehensive, seamless experience tailored to the unique lifestyle and aspirations of each individual."

A REALTOR ABOVE THE REST

Monte Grandon represents the pinnacle of high-end real estate service in Charlotte. His awards and recognitions are not just accolades but affirmations of the trust his clients place in him. As he continues to shape the future of Charlotte's real estate market, his focus remains steadfast on delivering results and fostering relationships built on trust, integrity, and unmatched professional expertise.



Monte and Vasi being honored as Top Producers in the Charlotte market and being awarded the prestigious ERA Leaders' Circle award for outstanding sales volume and sales units in 2022 and 2033. *Pictured right with President and CEO, Eb Moore and Qualifying Broker, Tania Moore, of ERA Live Moore Real Estate. Pictured below, with ERA Live Moore Leaders Circle agents, ERA Live Moore Executives, and ERA Leadership.*

